## CONSOLIDATED BALANCE SHEET

## As at Mar 31th 2010

Unit: VND

| ASSETS | Code | Note | 31/03/2010 | 01/01/2010 |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 250,657,908,586 | 288,143,567,748 |
| I. Cash and cash equivalents | 110 |  | 118,151,431,608 | 185,874,927,435 |
| 1. Cash | 111 | V. 01 | 15,151,431,608 | 13,448,498,435 |
| 2. Cash equivalents | 112 |  | 103,000,000,000 | 172,426,429,000 |
| II. Short-term financial investment | 120 | V.02 | 28,651,424,348 | 10,637,835,713 |
| 1. Short-term investments | 121 |  | 31,394,566,422 | 13,380,977,787 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (2,743,142,074) | (2,743,142,074) |
| III. Receivables | 130 |  | 77,026,080,200 | 71,172,415,343 |
| 1. Trade accounts receivables | 131 |  | 73,733,043,760 | 70,440,630,387 |
| 2. Advances to suppliers | 132 |  | 4,633,053,890 | 996,852,676 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 2,006,529,323 | 3,081,479,053 |
| 6. Provision for short-term bad receivables (*) | 139 |  | (3,346,546,773) | (3,346,546,773) |
| IV. Inventories | 140 | V. 04 | 12,962,378,890 | 7,967,224,463 |
| 1. Inventories | 141 |  | 12,962,378,890 | 7,967,224,463 |
| V. Other short-term assets | 150 |  | 13,866,593,540 | 12,491,164,794 |
| 1. Short-term prepaid expenses | 151 |  | 477,846,313 |  |
| 2. VAT deductible | 152 |  | 8,230,513,825 | 8,693,939,698 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4. Other short-term assets | 158 |  | 5,158,233,402 | 3,797,225,096 |
| B. LONG-TERM ASSETS | 200 |  | 116,478,609,195 | 80,661,635,875 |
| I. Long-term receivables | 210 |  | 0 | ---------------- |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 90,323,420,256 | 52,800,808,229 |
| 1. Tangible fixed assets | 221 | V. 08 | 38,652,101,226 | 39,886,287,162 |
| --Historical cost | 222 |  | 131,971,058,646 | 130,096,044,920 |
| - Accumulated depreciation | 223 |  | (93,318,957,420) | (90,209,757,758) |
| 2. Finance leases fixed assets | 224 | V. 09 | 673,467,692 | 686,861,474 |
| - Historical cost | 225 |  | 1,186,831,349 | 1,889,401,980 |
| - Accumulated depreciation | 226 |  | $(513,363,657)$ | $(1,202,540,506)$ |
| 3. Intangible fixed assets | 227 | V. 10 | 8,852,805,415 | 8,951,152,140 |
| - Historical cost | 228 |  | 11,770,510,135 | 11,757,210,135 |
| - Accumulated depreciation | 229 |  | $(2,917,704,720)$ | $(2,806,057,995)$ |
| 4. Construction in progress expenses | 230 | V. 11 | 42,145,045,923 | 3,276,507,453 |
| III. Property investment | 240 | V. 12 | 0 |  |
| - Historical cost | 241 |  | 0 |  |
| - Accumulated depreciation (*) | 242 |  | 0 |  |
| IV. Long-term financial investments | 250 |  | 18,457,084,970 | 18,457,084,970 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 16,857,084,970 | 16,857,084,970 |
| 3. Other long-term investments | 258 | V. 13 | $1,600,000,000$ | 1,600,000,000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | 0 |  |
| V. Other long-term assets | 260 |  | 7,698,103,969 | 9,403,742,676 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 6,391,744,276 | $8,014,039,283$ |
| 2. Deferred income tax assets | 262 | V. 21 | 23,236,586 | 23,236,586 |
| 3. Others | 268 |  | 1,283,123,107 | 1,366,466,807 |
| TOTAL ASSETS | 270 |  | 367,136,517,781 | 368,805,203,623 |
|  |  |  |  |  |


| A. LIABILITIES | 300 |  | 80,961,861,570 | 84,212,181,824 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Short-term liabilities | 310 |  | 70,943,868,352 | 75,518,258,745 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 18,767,170,047 | 21,456,055,576 |
| 2. Trade accounts payables | 312 |  | 41,242,935,646 | 37,339,450,002 |
| 3. Advances from customers | 313 |  | 2,909,476,674 | 2,820,749,532 |
| 4. Taxes and liabilities to State budget | 314 | -. 16 | 660,931,969 | 6,654,818,386 |
| 5. Payable to employees | 315 |  | 2,039,616,261 | 3,621,465,033 |
| 6. Payable expenses | 316 | V. 17 | 2,529,900,267 | 1,935,766,939 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | - -18 | 2,793, 837,488 | 1,689,953,277 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 10,017,993,218 | 8,693,923,079 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | - 119 |  |  |
| 3. Other long-term payables | 333 |  | 597,629,644 | 322,594,100 |
| 4. Long-term borrowing and debts | 334 | - 20 | 9,197,137,084 | 8,103,137,084 |
| 6. Provision for unemployment allowance | 336 |  | 223,226,490 | 268,191,895 |
| 7-Provision for long-term liabilities | 337 |  |  |  |
| B. OWNER'SEQUITY | 400 |  | 286,174,656,211 | 284,593,021,799 |
| I. Capital sources and funds | 410 | - 22 | 286,139,593,822 | 284,512,659,409 |
| 1.-Paid-in capital | 411 |  | 200,000,000,000 | 200,000,000,000 |
| 2. Capital surplus | 412 |  | 45,847,272,500 | 45,847,272,500 |
| 3-Other capital ofowner | 413 |  |  |  |
| 4. Treasury stock (*) | 414 |  | (238,790,000) | (238,790,000) |
| 5. Assets revaluation differe----- | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  | (133,884,385) |
| 7. Investment and development funds | 417 |  | 9,300,535,841 | 9,300,535,841 |
| 8. Financial reserve fund | 418 |  | 3,595,025,714 | 3,595,025,714 |
| 9. Other fund belong to owner's equity | 419 |  | 1,267,689,265 | 1,267,689,265 |
| 10. Retained profit | 420 |  | 26,367,860,502 | 24,874,810,474 |
| 11. Capital for construction work | 421 |  |  |  |
| III. Budget sources | 430 |  | 35,062,389 | 80,362,390 |
| 1. Bonus and welfare fund | 431 |  | 35,062,389 | 80,362,390 |
| 2. Budgets | 432 | - 23 | 0 |  |
| 3. Budget for fixed asset | 433 |  | 0 |  |
| TOTAL RESOURCES | 440 |  | 367,136,517,781 | 368,805,203,623 |

OFF BALANCE SHEET ITEMS


## CONSOLIDATED INCOME STATEMENT

Quarter 1 / 2010

| Items | Code | Note | Quarter 1/2010 | Quarter 1/2009 |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| 1. Sales | 01 | 20 | 93,504,318,870 | 104,232,155,194 |
| 2.-Deductions | 02 |  |  |  |
| 3. Net sales and services | 10 |  | 93,504,318,870 | 104,232,155,194 |
| 4. Cost of goods sold | 11 | 21 | 86,929,619,770 | $92,267,843,358$ |
| 5. Gross profit | 20 |  | 6,574,699,100 | 11,964,311,836 |
| 6. Financial incomes | 21 | 22 | 3,737,044,796 | 1,195,652,332 |
| 7. Financial expenses | 22 | 23 | $1,180,948,466$ | 855,402,762 |
| --Include: Interest expense | 23 |  |  | $443,538,002$ |
| 8. Selling expenses | 24 |  |  | 3,500,000 |
| 9.-General \& administrative expenses | 25 |  | 7,144,406,093 | 7,022,223,476 |
| 10. Net operating profit | 30 |  | 1,986,389,337 | 5,278,837,930 |
| 11. Other income | 31 |  | 73,248,073 | 59,391,543 |
| 12.-Other expenses | 32 |  | 68,637,373 | 57,199,517 |
| 13.Other profit | 40 |  | 4,610,700 | 2,192,026 |
| 14. Profit before tax | 50 |  | 1,991,000,037 | 5,281,029,956 |
| 15. Current corporate income tax expenses | 51 | 24 | $497,750,009$ | 1,320,257,489 |
| 16. Deferred corporate income tax expenses | 52 | 25 | $20,768,608$ |  |
| 17. Profit after tax | 60 |  | 1,472,481,420 | 3,960,772,467 |
| 18.EPS | 70 | 26 | 74 | 198 |
|  |  |  |  |  |

## CONSOLIDATED CASH FLOW STATEMENT

Quarter 1 / 2010 (Direct method)

| Items | Unit: VND |  |  |
| :---: | :---: | :---: | :---: |
|  | Note | 31/03/2010 | 31/03/2009 |
|  |  |  |  |
| I. CASH FLOWS FROM OPERATINGACTIVITIES: |  |  |  |
| 1. Cash received from sale or services and other revenue |  | 90,619,212,167 | 92,000,580,393 |
| 2. Cash paid for supplier |  | (76,586,926,945) | ( $68,324,717,329$ ) |
| 3. Cash paid for employee |  | (7,328,197,589) | (6,151,395,363) |
| 4. Cash paid for interest |  | (884,916,557) | (625,196,120) |
| 5. Cash paid for corporate income tax |  | (3,308,072,896) |  |
| 6. Other receivables |  | 18,760,554,897 | 50,775,909,906 |
| 7.-Other payables |  | (59,090,369,112) | (86,261,844,886) |
| Net cash provided by (used in) operating activities |  | (37,818,716,035) | (18,586,663,399) |
|  |  |  |  |
| II. CASH FLOWS FROM INVESTINGACTIVITIES: |  |  |  |
| 1.-Cash paid for purchase of capital assets and other long-term assets |  | (15,260,728) | (1,213, 637) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets |  | 15,980,668 | 140,001 |
| 3.- Cash paid for lending or purchase debt tools of other companies |  | ( $41,870,302,150)$ |  |
| 4. Withdrawal of lending or resale debt tools of other companies |  | 198,396,731,150 |  |
| 5. Cash paid for joining capital in other companies |  |  |  |
| 6. Withdrawal of capital in other companies |  |  |  |
| 7. Cash received from interest, dividend and distributed profit |  | 2,926,628,944 | 1,034,071,223 |
| Net cash used in investing activities |  | 159,453,777,884 | 1,032,997,587 |
|  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |
| 1. Cash received from issuing stock, other owners' equity |  |  |  |
| 2. Cash paid to owners equity, repurchase issued stock |  |  |  |
| 3. Cash received from long-term and short-term borrowings |  | 400,000,000 | 3,073,044,820 |
| 4. Cash paid to principal debt |  | (17,352,627,576) | (2,451, 304,515) |
|  |  |  |  |
| 6- Dividend, profit paid for owners |  | (200,000) |  |
| Net cash (used in) provided by financing activities |  | (16,952,827,576) | 621,740,305 |
|  |  |  |  |
|  |  | 104,682,234,274 | (16,931,925,507) |
|  |  |  |  |  |
|  |  |  |  |  |
| Influence of foreign exchange fluctuation |  | 20,698,899 |  |
| Cash and cash equivalents at end of year (50+60+61) |  | 118,151,431,610 | 30,524,234,658 |
|  |  |  |  |

